

2012 Highlights

**NETWORK
FOR TEACHING
ENTREPRENEURSHIP**
Start it up.

In 2012, NFTE continued to expand our reach – increasing the number of young people and teachers participating in NFTE and providing more programs, tools, and resources to help students and teachers worldwide benefit from the power of entrepreneurial education. Highlights included:

- Reaching **62,636 young people** worldwide (a 44 percent increase over the previous year). Much of this increase is attributed to the growth of our international partner, Bright China Foundation.
- Supporting an active corps of **1,134 teachers worldwide**.
- Launching **NFTEConnect.org**, a new online platform that provides on-demand professional development, curriculum resources, and community-building opportunities for NFTE teachers and all educators interested in entrepreneurship.
- Expanding NFTE's business accelerator programs across the country. Following the pilot of **Start Up Summer** in New York City in summer 2011, summer 2012 featured programs in both New York and South Florida, and **NFTE Launch** debuted in the Bay Area.
- Implementing a **new partnership** with the Kingdom of Saudi Arabia. To date we have trained 24 local teachers and delivered entrepreneurship education to 200 Saudi youth via BizCamps®. Two of those students will join others from around the world in representing their country at NFTE's 25th Anniversary Gala in 2013.
- Holding our **6th annual National Youth Entrepreneurship Challenge, presented by MasterCard Worldwide**, on October 6, 2011, in New York City. The winners were:
 - 1st Place** — Hayley Hoverter of Los Angeles, for Sweet (dis)SOLVE;
 - 2nd Place** — Shomari Patterson of Los Angeles, for Shamazzle's Dazzles;
 - 3rd Place** — Anthony Defilippo and John Novas of Providence, RI, for Earth Custom Designs; and
- **Winner of the Online Elevator Pitch, presented by E*TRADE** — Jonathan Ovadia of Miami, for Love Puppy Love.
- Presenting the **Entrepreneurial Spirit Awards** to Ernst & Young, LLP for the company's longtime support of entrepreneurship and NFTE and to bestselling author and entrepreneur Wes Moore and JWS Media President Joy Moore, who happens to be Wes' mother, for their years of service to NFTE in Baltimore and around the world.
- Recognizing **26 Global Enterprising Educators** for their innovative approaches to teaching and **24 Young Entrepreneurs** from around the world for their excellence in learning and their dedication to their entrepreneurial pursuits at our 2012 Dare to Dream Gala.



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**new multiyear support

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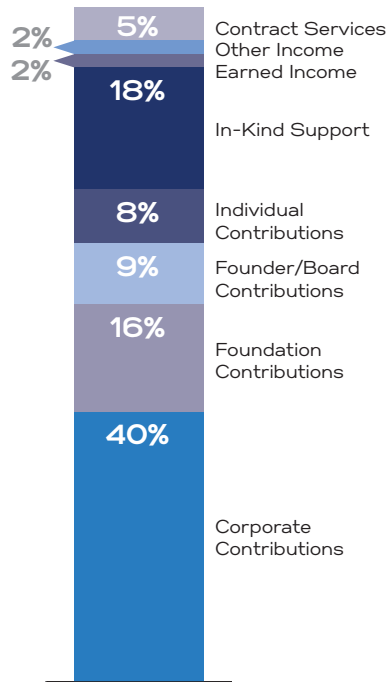
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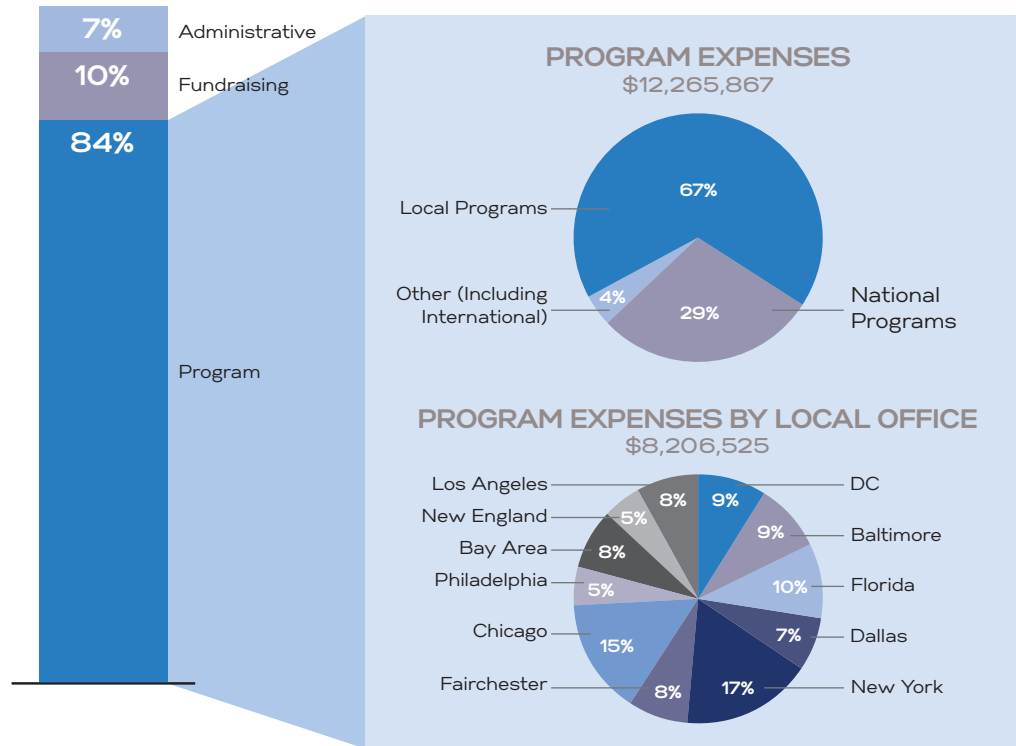
**new multiyear support

2012 Financials

REVENUE \$14,886,861



EXPENSES \$14,674,691



NET ASSETS @ JUNE 30, 2012 \$14,909,774

